



Olga Gotalay

Nationality: Russian **Date of birth:** 08/07/1986 **Gender:** Female

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Home: 00159 Rome (Italy)

EDUCATION AND TRAINING

PhD student in transport and infrastructure

Università La Sapienza di Roma [11/2023 – Current]

City: Rome | Country: Italy | Website: <https://www.uniroma1.it/>

Transport systems engineer

Università La Sapienza di Roma [01/09/2020 – 23/05/2023]

City: Roma | Country: Italy | Website: <https://www.uniroma1.it/> | Field(s) of study: Transport engineering | Final grade: 95/110 | Thesis: Metocean e studi progettuali del nuovo terminal FSRU di Ravenna (Corso Costruzioni marittime, relatore Prof. Paolo De Girolamo)

Shipping and transportation management engineer (maritime)

State Maritime University named by Admiral F.F. Ushakova [01/09/2003 – 05/07/2008]

City: Novorossiysk | Country: Russia | Website: <https://www.aumsu.ru/> | Field(s) of study: Transport engineering

Logistics, International Maritime Law, Foreign Trade Operations, Port Management

WORK EXPERIENCE

Sales manager

Rusmarine-Logistic-N [06/2015 – 09/2020]

City: Novorossiysk | Country: Russia | Website: www.rusmarine-group.ru

Development and implementation of new logistics supply chains for goods.
Sale and promotion of the company's services (sea, railway and air transportation, custome services, truck delivery)
Search for optimal solutions to deliver goods with a decrease of transport costs.
Search and work with contractors. Contract work.
Drawing up technical documentation and methodological documents for working with various types of cargo.
Working with dangerous goods, oversized cargo.
Control over the dispatch of containers, placement of bookings, negotiation, claim work, control of accounts receivable.

Manager of customers service department

Rusmarine-Logistic-N [03/2011 – 05/2015]

City: Novorossiysk | Country: Russia | Website: www.rusmarine-group.ru

Full accompaniment of import/export containers.
Arrival control, terminal work control, interaction with regulatory authorities (customs, border service, special customs departments) and line agents.
Work with the client from the beginning of the movement of the container from the port of departure to the moment of delivery.
Work with dangerous and oversized cargo.

LANGUAGE SKILLS

Mother tongue(s): Russian

Other language(s):

English

LISTENING B2 READING B2 WRITING B2

SPOKEN PRODUCTION B2 SPOKEN INTERACTION B2

Italian

LISTENING B2 READING B2 WRITING B1

SPOKEN PRODUCTION B2 SPOKEN INTERACTION B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

MatLab / AutoCad / Microsoft Office / Python

CERTIFICATI

[01/2022 – 02/2022]

Escola Europea - project "Administrative processes in International trade" YEP MED

Introduzione alla comunità portuale, Processi amministrativi del commercio internazionale
(basato sul porto di Civitavecchia)