**Evaluation criteria for the admission to the PhD course “Business Administration” 39th cycle**

**CV and professional titles (max 15 points)**

University final degree mark (max 5 points)

|  |  |
| --- | --- |
| Mark | Points |
| 110, 110 cum laude | 5 |
| 109 -108 | 4 |
| 107 -106 | 3 |
| 105 -104 | 2 |
| 103 -102 | 1 |
| <102 | 0 |

Students who have not obtained their title by the application deadline (or graduands who will obtain the degree by October 31st, 2023) will be evaluated on the average grade resulting from the list of the exams.

|  |  |
| --- | --- |
| Average | Points |
| 29 -30 | 5 |
| 28 – 28.99 | 4 |
| 27 – 27.99 | 3 |
| 26 – 26.99 | 2 |
| 25 – 25.99 | 1 |
| <25 | 0 |

Publications (max 7 points)

|  |  |
| --- | --- |
| Description | Points |
| Publication in national or international journal included in the journal list ANVUR area 13 (author) | 5 |
| Publication in national or international journal included in the journal list ANVUR area 13 (co-author) | 2 |
| Book or chapter in book (author) | 5 |
| Book or chapter in book (co-author) | 2 |
| Proceedings | 0.5 |

Research experiences (max 3 points)

|  |  |
| --- | --- |
| Description | Points |
| Experience abroad (at least 2 months, including Erasmus) | 1.5 |
| Research collaboration contracts | 1 |
| Research training courses | 0.5 |

**Research project (max 45 points)**

In the research project, the candidate must demonstrate clear abilities to design, organize and develop the scientific research in total autonomy. The full text must not exceed 15,000 characters (including spaces).

This project, which must be submitted by candidates in order to take part to the call, will not be considered compulsory for the research activity of winner participants.

Knowledge of the state of the art (up to 10 points)

Innovative aspects of the project (up to 10 points)

Clarity and completeness of the specific objectives, research strategy, attainability (up to 10 points)

Feasibility of the project (up to 10 points)

Relevance of the project to the educational goals of the PhD program (up to 5 points).

Minimum Score valid (CV and professional titles and research project): 40/60

**Written test (max 60 points)**

Knowledge and competence of the topic (up to 20 points)

Ability to synthesize and clarity (up to 20 points)

Thoroughness and knowledge of the most recent scientific findings (up to 20 points)

Minimum score valid 40/60

**Oral Exam (max 60 points)**

Discussion about the research project (max 35 points)

Discussion about written text exam and curriculum: capability in summarize the central points and academic qualifications (max 15 points)

Foreign language (max 10 points).

Minimum score valid 40/60

**The minimum final resulting score valid for the admission is 120/180**