

Evaluation criteria for the admission to the PhD programme in Business Administration (40th cycle)

The titles will be evaluated on the basis of the following evaluation grid:

Titles (max 60 points)

1 – University final degree mark (max 5 points)

Mark	Points
110, 110 cum laude e lode	5
109 -108	4
107 -106	3
105 -104	2
103 -102	1
<102	0

Students who will defend their thesis before the date established for the evaluation of qualifications are required to communicate to the PhD Programme Coordinator or to the President of the Commission the grade obtained in their degree, while for those who will defend the thesis after the date established for the evaluation of qualifications, but before October 31, 2024, the grid in point 1 is replaced by the following:

Average marks	Points
29 - 30	5
28 – 28.99	4
27 - 27.99	3
26 - 26.99	2
25 - 25.99	1
<25	0

2 - Publications (max 7 points)

Description	Points
Publication in national or international journal included in the journal list ANVUR area 13 (author)	5
Publication in national or international journal included in the journal list	2

ANVUR area 13 (co-author)	
Book or chapter in book (author)	5
Book or chapter in book (co-author)	2
Proceedings	0.5

3 – Research experiences (**max 3 points**)

Description	Points
Experience abroad (at least 2 months, including Erasmus)	1.5
Research collaboration contracts	1
Research training courses	0.5

4 – Research project (**max 45 points**)

In the research project, the candidate must demonstrate clear abilities to design, organize and develop the scientific research in total autonomy. The full text must not exceed 15,000 characters (including spaces).

This project, which must be submitted by candidates in order to take part to the call, will not be considered compulsory for the research activity of winner participants.

Knowledge of the state of the art (up to 10 points)

Innovative aspects of the project (up to 10 points)

Clarity and completeness of the specific objectives, research strategy, attainability (up to 10 points)

Feasibility of the project (up to 10 points)

Relevance of the project to the educational goals of the PhD program (up to 5 points).

Candidates who have obtained at least 40/60 points in the overall assessment of qualifications are eligible for the oral exam.