

Evaluation criteria for the admission to the PhD course “Management, Banking and Commodity Sciences (38th cycle)”

CV and professional titles (max 20 points)

University final degree mark (max 12 points)

Mark	Points
110 cum laude	12
110	10
109 -108	8
107 -106	6
105 -104	4
103 -102	2

Students who have not obtained their title by the application deadline (or graduands who will obtain the degree by October 31st, 2022) will be evaluated on the average grade resulting from the list of the exams.

Average	Points
30	12
29	10
28 – 28.99	8
27 - 27.99	6
26 - 26.99	4
25 - 25.99	2
<25	0

Publications (max 4 points)

Description	Points
ISI (author)	4
ISI (co-author)	2

Book or chapter in book (author)	3
Book or chapter in book (co-author)	2
contribution to a lecture/ congress	0.5

Research experiences (max 4 points)

Description	Points
Experience abroad (at least 2 months, including Erasmus)	2.5
Collaboration contracts	1
Training courses for researchers	0.5

Research project (max 40 points)

In the research project, the candidate must demonstrate clear abilities to design, organize and develop the scientific research with total autonomy. The full text must not exceed 15,000/20,000 characters (excluding spaces). This project, which must be submitted by candidates in order to take part to the call, will not be considered compulsory for the research activity of winner participants.

- Knowledge of the state of the art (10 points)
- Innovative aspects of the project (10 points)
- Clarity and completeness of the specific objectives, research strategy, attainability (10 points)
- Feasibility of the project and relevance to the educational goals of the PhD program (10 points)

Interview (max 60 points)

Candidates who, in the overall evaluation of qualifications and the project, have achieved the mark of at least 40/60 are admitted to the oral exam. During the oral exam, aspects concerning the qualifications presented and the project will be investigated and clarified, the scores of which will be distributed as follows:

- Discussion about the research project: (max 30 points);

- Discussion about written text exam and curriculum: capability in summarize the central points and academic qualifications (max 20 points);
- Foreign language (max 10 points).

Minimum score valid 40/60

The minimum final resulting score valid for the admission is 80/120