

**Evaluation criteria for the admission to the PhD course
"Management, Banking and Commodity Sciences (39th
Cycle)**

CV and professional titles (max 20 points)

University final degree mark (max 12 points)

Mark	Points
110 cum laude	12
110	10
109 -108	8
107 -106	6
105 -104	4
103 -102	2

Publications (max 4 points)

Description	Points
Publications in A ranking journals, scientific area 13, based on the ANVUR classifications for the National Scientific Qualification (ASN)	4
Scientific articles, book chapters valid for National Scientific Qualification (ASN)	3

Book valid for the purposes of National Scientific Qualification (ASN)	4
Participation in scientific conference (not included in the scope of publications classified as valid for the ASN)	1

Research experiences (max 4 points)

Description	Points
Experience abroad (at least 2 months, including Erasmus)	2.5
Collaboration contracts	1
Training courses for researchers	0.5

Research project (max 40 points)

In the research project, the candidate must demonstrate clear abilities to design, organize and develop the scientific research with total autonomy. The full text must not exceed 20,000 characters (excluding spaces).

In particular, it will be evaluated:

Knowledge of the state of the art (10 points)

Innovative aspects of the project (10 points)

Clarity and completeness of the specific objectives, research strategy, attainability (10 points)

Feasibility of the project and relevance to the educational goals of the PhD program (10 points)

Interview (max 60 points)

Candidates who, in the overall evaluation of qualifications and the project, have achieved the mark of at least 40/60 are admitted to the oral exam. During the oral exam, aspects concerning the qualifications presented and the project will be investigated and clarified, the scores of which will be distributed as follows:

Discussion about the research project: (max 30 points);

Discussion about written text exam and curriculum: capability in summarize the central points and academic qualifications (max 20 points);

Foreign language (max 10 points).

Minimum score valid 40/60

The minimum final resulting score valid for the admission is 80/120