**Evaluation criteria for the admission to the PhD course “Business Administration” 37th cycle\***

**CV and professional titles (max 15 points)**

University final degree mark (max 5 points)

|  |  |
| --- | --- |
| Mark | Points |
| 110, 110 cum laude | 5 |
| 109 -108 | 4 |
| 107 -106 | 3 |
| 105 -104 | 2 |
| 103 -102 | 1 |
| <102 | 0 |

Publications (max 7 points)

|  |  |
| --- | --- |
| Description | Points |
| ISI (author) | 5 |
| ISI (co-author) | 2 |
| Book or chapter in book (author) | 5 |
| Book or chapter in book (co-author) | 2 |
| contribution to a lecture/ congress | 0.5 |

Research experiences (max 3 points)

|  |  |
| --- | --- |
| Description | Points |
| Experience abroad (at least 2 months, including Erasmus) | 2.5 |
| Collaboration contracts | 1 |
| Training courses for researchers | 0.5 |

**Research project (max 45 points)**

In the research project, the candidate must demonstrate clear abilities to design, organize and develop the scientific research in total autonomy. The full text must not exceed 8,000 characters (excluding spaces). This project, which must be submitted by candidates in order to take part to the call, will not be considered compulsory for the research activity of winner participants.

Knowledge of the state of the art (10 points)

Innovative aspects of the project (10 points)

Clarity and completeness of the specific objectives, research strategy, attainability (10 points)

Feasibility of the project (10 points)

Relevance of the project to the educational goals of the PhD program (5 points).

Minimum score valid 40/60 (CV and professional titles + Research project)

**Interview (max 60 points)**

Discussion about the research project: (max 40 points);

Discussion about curriculum: capability in summarize the central points and academic qualifications (max 10 points);

Foreign language (max 10 points).   
Minimum score valid 40/60

**The overall minimum score for admission to the research doctorate is 80/120.**